



Buchanan

SERVING DENTAL PROVIDERS, DENTAL EQUIPMENT COMPANIES AND DSOs

Buchanan offers a multi-disciplinary team of attorneys and government relations professionals who know and understand the dental and healthcare industries. Below are just a few examples that highlight the various ways in which we have provided key legal assistance to dental providers, equipment suppliers, and dental service organizations (DSOs) across the U.S.

- Since 2018, the Buchanan team has represented dental companies in various matters including:
 - employment litigation
 - defense of employment discrimination complaint
 - threatened complaint of wrongful discharge
 - qui tam action
 - general employment counseling on various matters
 - healthcare regulatory counseling
 - breach of contract litigation
 - defense of alleged violation of Florida Consumer Collection Practices Act
 - landlord-tenant dispute
- Currently representing a dental company in various matters, including:
 - defense of an FLSA class-action
 - arbitrations over wage & hour claims filed by former employees
 - class-action suit alleging violations of the Pennsylvania Minimum Wage Act
 - counseling on various employment-related matters
 - employment discrimination litigation
 - non-compete advice regarding an employed dentist
 - leasing dispute
 - EEOC discrimination charge
- Since 2005, Buchanan has worked with a full-service dental distributor that offers a variety of supplies and equipment and provides support services to dental practices. Two of the more significant matters we have handled on behalf of this client are summarized below:
 - Numerous acquisitions/roll ups of smaller supply companies.
 - Handled matters around executive compensation, restrictive covenants and provided general employment counseling.



- Successfully secured dismissal of wage-and-hour claims and compelled said claims to arbitration on behalf of a dental company.
- Defending two national dental companies in Telephone Consumer Protection Act matters.
- Counseling a periodontics and dental implants provider in various employment matters.
- Assisting a regional membership organization for dentists in a governance dispute.
- Assisting a private dental practice in the development of a non-profit foundation and the development of by-laws to govern the organization.
- Representing multiple dental providers in litigation regarding breach of restrictive covenants by employed dentists.

In addition to significant experience with dental companies, the nationally-recognized Buchanan team also offers deep experience in the healthcare industry. Below are just a few examples of how we have assisted clients:

- Represented multiple physician practices in transactions involving mergers, acquisitions and divestitures, including sales to private equity firms and related management services organizations (MSOs).
- Represented a 100+ provider physician practice as lead counsel in forming a joint venture and affiliation with a health system. The arrangement included a branding license agreement between the parties, the formation of a medical practice and the development of a management services organization (MSO) that is jointly owned by the physician group and the health system.
- Defending a wide range of healthcare providers in complex, high-exposure professional liability cases.
- Winning defense verdicts in favor of licensed providers practicing a variety of specialties.
- Represented numerous physicians in licensure matters before State Boards of Medicine.
- Provided guidance to clients with respect to impaired providers.
- A cross-disciplinary Buchanan team has conducted website audits for multiple clients to assess potential issues with privacy policies, copyright and trademark infringement issues, and compliance with the Americans with Disabilities Act (ADA). Websites are prone to lawsuits and costly litigation and these audits help our clients mitigate potential risk.



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